CCC[®] Promote – Promo Dashboard

Introduction CCC[®] Promote - Promo Dashboard enables OEM dealers to view their promotional parts sales on CCC Platform. It allows you to view all promotional parts data and trends based on promotional programs configured by OEM manufacturers.

This dashboard is an aggregate view of the data included in the Dealer Summary Report available to you on the CCC Supplier Portal. If you are participating in multiple Promote programs, you will need to select the OEM manufacturer to view promotional parts data specific to that OEM. You will see the aggregate metrics for Promote parts and have the ability to view details by OEM part number or shop level.

| Accessing Promo Dashboard- Supplier | Access the supplier portal using your login credentials. Expand the CCC Promote in your left pane and click Promo Dashboard. | | | | | | | | | | |
|--|---|---|--|--|--|--|--|--|--|--|--|
| View | You will see the following filters: | | | | | | | | | | |
| | OEM Select the manufacturer you need from | | | | | | | | | | |
| | Manufacturer | You can also use the search feature and click | | | | | | | | | |
| | | Apply to specify the manufacturer. | | | | | | | | | |
| | Month | You will be able to view data for the previous 12 | | | | | | | | | |
| | Selection | months with the ability to select and view up to | | | | | | | | | |
| | | 6 months at a time. Select a month or | | | | | | | | | |
| | | | | | | | | | | | |

consecutive months as needed. NOTE: The data for the current month may not display a complete picture of the month as per Last Refresh Date.

| Dashboard- Supplier View, continued | Last Settlement Dates | The data in this dashboard is based on the Dealer Summary Reports available on the CCC Supplier Portal. It displays the date that the last file for the full reporting period date range was created, for which the data is available |
|--|---------------------------------|---|
| | Last Refresh | Last Refresh date for dashboard data. |
| | Date | |
| | | |
| | ■ CCC Parts Welcome, GK Test | |



Widgets You will see following widgets in the Promo Dashboard. You can always click the i icon on the top right of the widget to view attribute descriptions. Reports are normally generated for most OEM dealers once or a couple times a month. Dealers may be in a couple of Promote programs and they may have metrics like how many parts they are selling, if the program is electronic only and does not allow manual submission, OEM that allows manual transactions to trigger invoices., etc.

Promote Shops Widget

Displays the number/count of repair shops in a participating Promote Dealers Network. It displays three data types:

| CCC Shops | Total count of CCC Shops in the dealer's delivery area |
|-----------|---|
| | that the dealer has configured. These Repair Facilities |
| | can see Promote parts and have the ability to order |
| | Promote parts electronically, provided that they have |
| | configured the dealer in their CCC Estimating client. |
| Active | Total Number of CCC Shops with at least one Promote |
| CCC Shops | transaction in CCC Estimating within a selected date |
| | range. |
| Active | Total number of active non-CCC Shops with at least |
| Non-CCC | one or more Promote transactions recorded on |
| Shops | Promote eligible invoices submitted via CCC. |



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Dealer NetDisplays total dollar amount of purchased parts at Dealer Net basedWidgeton promotional invoices. It shows promotional parts sold by the
dealer as either a percentage of the total dollar amount or dollar
amount on a monthly basis.

There are three Dealer Net categories:

| Invoice with ePO | Lists the dollar amount of Promotional parts on rebate eligible invoices (manual and electronic) with matching electronic purchase orders (ePOs). |
|------------------------|---|
| Invoice without ePO | Lists the dollar amount of Promotional parts on rebate eligible invoices (manual and electronic) with no matching electronic purchase orders (ePOs). Data in this category will be displayed only for those Promotional programs where manual submission is allowed. |
| ePO not invoiced | Data for ePOs that have not yet been invoiced. |



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Statewide Dealer Net Widget

Includes the map that displays the total amount of Promote parts at Dealer NET by state. Hover over a state to view the dollar amount of promotional parts that were sold in that state in the selected timeframe. The color brightness scale will indicate states with higher or lower dealer net values.





Promote Dealer Stats and Promote Dealer Trend

The Promote Dealer Stats allow you to view Promote transactions details for one month at the dealer and state levels. Dealers with locations in multiple states will be able to view data by state.

All columns in the table include a sort feature – click a column header once or twice to sort by ascending or descending. Click the radio button next to the month name in the top right-hand corner of the widget to toggle between months. The descriptions for remaining columns are:

| _ | | | | | | | | | | |
|-------------|--|--|--|--|--|--|--|--|--|--|
| Trend | Click this column to view Promo parts sales | | | | | | | | | |
| | compared to the previous month. The Trend | | | | | | | | | |
| | column is displayed for a completed settlement | | | | | | | | | |
| | month only. | | | | | | | | | |
| | It will display: | | | | | | | | | |
| | Green arrow pointing upward if it is more than 10% | | | | | | | | | |
| | Red arrow pointing downward if it is less than 10% | | | | | | | | | |
| | Yellow arrows if it is in between | | | | | | | | | |
| Shop Net | Indicates if the shop net price on the invoice is less | | | | | | | | | |
| Compliance: | than or equal to shop net price on the electronic | | | | | | | | | |
| | purchase order. | | | | | | | | | |
| Part Sold | Count of Promote parts sold by the dealer. | | | | | | | | | |
| Dealer Net | Total dollar amount of Promote parts sold (at | | | | | | | | | |
| | Dealer NET). | | | | | | | | | |
| Rebate | Total dollar amount of OEM Rebates for eligible | | | | | | | | | |
| | Promote sales. | | | | | | | | | |
| Manual | Number of manual invoices submitted by the | | | | | | | | | |
| Invoices | dealer. | | | | | | | | | |

| Promote | The dashboard will also display the visual trend for that month in the |
|--------------|--|
| Dealer Stats | Promote Dealer Trend graph next to it. You will be able to view the |
| and Promote | trend in dollars or number/count of parts sold. |
| Dealer | |
| Trend, | |
| continued | |

| Promote Dealer Stats | | | | | | | | i |
|----------------------|-------|-------|------------------------------------|-----------------|-------------------|----------------------------|-------------|-----------------|
| Dealer Name: | | Stat | e: | | | | • | Jan |
| Dealer Name | State | Trend | Shop Net Compliance V | Parts Sold | Dealer Net Rebate | | ePOs | Manual Invoices |
| 10 00 Top Top 0 | IL | | 99.36% | 156 | \$33,835 | \$7,467 | 111 | 0 |
| | | | | | | | | |
| | | | | | A 1 | up(>10%) <> (| Between 🔺 🏹 | ▼ down(<-10%) |
| Promote Dealer T | rend | | | | | | i | |
| \$ # | | | | | | | | |
| 200 - | | | | | | | | |
| 150 - | | | | | |) | | |
| 100 - | | | | | |) | | |
| 50 - | | | | | | | | |
| 0 - | 0 | ct-19 | Nov-19 | Dec-19 | Jan | -20 | | |
| | | - | Parts Sold ePC | os 🔶 Manual Inv | voices | | | |
| | | | | | | | | |

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| Promote | Promote Parts Stats displays data from Promote transactions for the |
|-------------|---|
| Parts Stats | selected month (displays current month by default). |
| and Promote | All columns in the table include a sort feature to view data you need |
| Parts Trend | quickly: |
| Widgets | Click a column header once or twice to sort by ascending or descending. |

 Click the radio button next to the month name in the top righthand corner of the widget to toggle between months.

| OEM Part | Displays promotional OEM part number. Select an |
|------------|---|
| Number | OEM part number from the list of parts displayed in |
| | the table or enter a part number in the field above |
| | the table to view the trend for that part number in |
| | the Promote Parts Trend graphic next to it. |
| Trend | The selected month's Parts sold will be compared to |
| | the previous month's to determine an increase or |
| | decrease in volume. The trend column is displayed |
| | for a completed settlement month only. |
| Part Sold | Number of promotional parts sold by the dealer |
| | during a selected month. |
| Dealer Net | Dollar amount sum for promotional parts sold in |
| | the designated timeframe – summarized at Dealer |
| | NET. |
| | The Promote Parts Trend displays a month by |
| | month trend comparison of the OEM Part number |
| • | selected in the Promote Parts Stats table. |
| | |

| Promote Parts Stats | Prom | ote Par | s Trend | | | 0 | | | |
|--|----------|--------------|-----------------------------|--|-------|--------|-----------------|-----------|--------|
| OEM Part No: | \$ | # | | | | | | | |
| OEM Part Number | Trend | Parts Sold 🔻 | Dealer Net | | 200 — | | | | |
| and the second sec | * | 5 | \$945 | | | | | | |
| and the second sec | ▼ | 3 | \$1,425 | | 150 — | | | _ | |
| and the second sec | A | 3 | \$600 | | | | | | |
| and the second sec | * | 3 | \$96 | | 100 — | | | | |
| and the second sec | A | 3 | \$354 | | | | | | |
| | A | 2 | \$188 | | 50 — | - | | | |
| | • | 2 | \$424 | | | | | | |
| | • | 2 | \$454 | | 0 - | | | | |
| | • | 2 | \$330 | | | Oct-19 | Nov-19 | Dec-19 | Jan-20 |
| | • | 2 | \$436 | | | | - - - Pa | irts Sold | |
| ALC: YOU AND A REAL PROPERTY OF | A | 2 | \$506 | | | | | | |
| | * | 2 | \$137 | | | | | | |
| An other states and the states and t | A | 2 | \$546 | | | | | | |
| and the second s | • | 2 | \$288 | | | | | | |
| 1 2 3 4 5 6 7 8 9 | | ▲ up(>10%) | (Between ▲▼) ▼ down(<-10%) | | | | | | |

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Promote Shop Stats and Promote Shop Trend Widgets

The Promote Shop Stats widget displays Promote transaction data for active shops that purchase Promote parts using CCC Estimating. You can view the data for all active shops (at the shop level) or search for a specific shop or state. You will be able to sort each column in the ascending or descending order to view data as needed.

Following are the column descriptions:

| Shop Name | Shows shop name. Select the shop to view its' |
|------------|--|
| | Promote trend to the right. You can also specify the |
| | shop using the Shop Name search field on top. |
| State | Shows state where the shop is located. You can also |
| | specify the state to view shops in that state. |
| Trend | Displays Promo parts sales compared to the previous |
| | month. The trend column is displayed for a |
| | completed settlement month only. |
| Parts | Number of promotional parts purchased by the shop |
| Purchased | during a selected month |
| Dealer Net | Sum of dollar amount for eligible promotional parts |
| | summarized at Dealer NET. |
| Rebate | Sum of amount paid by the manufacturer to the |
| | dealer for selling parts at promotional value. |
| ePOs | Number of ePOs matching submitted invoices. |
| Manual | Number of manual invoices submitted by the dealer |
| Invoices | for rebate eligible Promote sales to the shop. |

| Promote Shop Stats | | | | | | | | i | Promote S | Shop Trend | | i |
|--------------------------------------|-------|-------|-------------------|------------|--------|------------|-----------------|---------------|-----------|--------------------|--------------------|---|
| Shop Name: | State | e: | | | | | • | Jan | \$ # | | | |
| Shop Name | State | Trend | Parts Purchased V | Dealer Net | Rebate | ePOs | Manual Invoices | Shop Type | 200 | | | |
| influence for some of the | IL. | | 16 | \$3,120 | \$615 | 6 | 0 | CCC | | | | |
| Server College & Sans, Transmission | IL. | | 8 | \$1,784 | \$395 | 5 | 0 | CCC | 150 | | - | |
| taxes (show it has not performed | IL. | | 7 | \$1,081 | \$255 | 4 | 0 | CCC | | | | |
| Same Caller & Same Design Street R. | IL. | • | 7 | \$917 | \$178 | 4 | 0 | CCC | 100 | | | |
| terms (other is then the terms | IL. | | 7 | \$1,385 | \$337 | 4 | 0 | CCC | | | | |
| Series College & Space and party for | IL. | | 6 | \$1,053 | \$246 | 3 | 0 | CCC | 50 | | | |
| Cast Dargers, Parties | IL | • | 6 | \$1,436 | \$303 | 3 | 0 | CCC | | | | |
| 1.1.1. Labor Longe of the | IL. | • | 5 | \$1,097 | \$202 | 3 | 0 | CCC | | | | _ |
| factor (other is fine. And respect | IL. | | 5 | \$950 | \$298 | 3 | 0 | CCC | | Oct-19 Nov-19 | Dec-19 Jan-20 | |
| Same Callery & Same Samera | IL. | | 5 | \$630 | \$168 | 4 | 0 | CCC | | Parts Purchased eP | Os Manual Invoices | |
| and the second second | IL. | • | 5 | \$1,241 | \$207 | 4 | 0 | CCC | | | | |
| Cast Dargers, Rengton | IL. | • | 5 | \$702 | \$173 | 2 | 0 | CCC | | | | |
| terms (other 5 lines straight ragin) | IL | | 4 | \$1,327 | \$373 | 4 | 0 | CCC | | | | |
| COLUMN TAXABLE CANADA | IL. | | 3 | \$327 | \$61 | 3 | 0 | CCC | | | | |
| ≤▶12345 | | | | | | up(>10%) • | (Between ▲▼) | • down(<-10%) | | | | |

